## WHO DO You **know?**



**Sharing MONAT is an important step** in successfully launching and maintaining your new business! Our most successful Market Partners are always sharing MONAT.

Create your Contact List using the Memory Joggers below. This simple tool will help you think of the people in your life to whom you'll want to reach out. This is your warm market, and it is a great place to start sharing MONAT. Aim to fill each space and continually add to your list as you enroll VIP customers and Market Partners.

Next, highlight those who you feel would be great to work with on your dream team—they can learn right along with you. Remember, this business is even more fun with a team alongside you!

## **MEMORY JOGGERS**

family members: siblings, cousins, in-laws, etc. • friends
club & organization acquaintances • co-workers past & present • schools • church • sports • neighbors • social media
personal care providers: stylists, nail & lash techs, massage therapists • businesses you support • dental & medical professionals & staff • parents of your kids' friends • phone contacts • influencers • people who want to work from home • vegan friends • people who are conscientious about what they put into and on their body • pet owners • people who love or need skincare • people looking for a side hustle

**TIP:** One of the fastest ways to see a return on your initial business investment is to begin sharing MONAT with the people closest to you. These are great people to "practice" with because they are people who know, like, and trust you. Simply begin by sharing what you LOVE about MONAT.

**TIP:** You can download and print this list from your Back Office > Resources > Resources for New Market Partners. You'll want to keep a running list throughout your MONAT journey.

**TIP:** To learn how to invite the special people in your life to take a look at the business side of MONAT, click into the How to Share Infographic found in your Back Office > Resources > Resources for New Market Partners.